

Perry's Solutions, Inc

Quarterly Newsletter

August 2014

Welcome to our newsletter. It is intended to expand your thoughts. If you receive value from this, please share it with your network (e.g., LinkedIn, Twitter, Facebook).

UNDERSTANDING VARIATION

The following comment was made by a client looking for my help. “We need to learn how to understand variation.” We often talk about variation – but how do you really understand it? Is it just random most of the time? And what tools can be used to learn about it? To me, Statistical Process Control, Design Of Experiments and Monte Carlo Analysis can all help. But it also takes a mindset. It impacts how you plan a project and how you make decisions. This is a complicated topic. What tools do you use? What is your approach? How well do you understand variation? Call us to learn more.

QUESTIONS FOR YOU – UNDERSTANDING BUSINESS ISSUES

Over the next few newsletters, we are going to ask questions about how we engage with you. This time the question is, do we have a clear understanding of your business issues? We have experience and exposure with a range of industries to help us understand new situations quickly. However, we also do not want to jump to conclusions! As Coach Wooden says, “be quick but don’t hurry.” How have we been in dealing with your organization? Very interested in your feedback.

CASE STUDIES FOR NPD - VIDEO ON YOUTUBE

Our most popular video lately has been “Case Studies for New Product Development (NPD) Impact.” It highlights the range of impacts that we have generated for organizations in the complex and critical world of NPD. <http://bit.ly/1kGFgJL> Projects like these create a typical benefit of \$600k. Call us to find out how.

Have a great day!



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Solving NPD design, execution and re-plan situations

Where Planning Meets Production